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graph TD; A[=] --> B[DIVERSIFICATION OF LIVELIHOODS]; B --> C[+]; C --> D[OPTIMISATION OF RESOURCE UTILISATION & MANAGEMENT FOR EACH LAND USE ACTIVITY]; D --> E[+]; E --> F[IMPROVED MARKET ACCESS & VALUE ADDING TO EACH MARKET CHAIN]; F --> G[→]; G --> H[INCREASED PROFITABILITY & RE-INVESTMENT]; H --> I[+]; I --> J[IMPROVED ECONOMIC & ECOLOGICAL SUSTAINABILITY & RESILIENCE];
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DIVERSIFICATION OF LIVELIHOODS

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OPTIMISATION OF RESOURCE UTILISATION & MANAGEMENT FOR EACH LAND USE ACTIVITY

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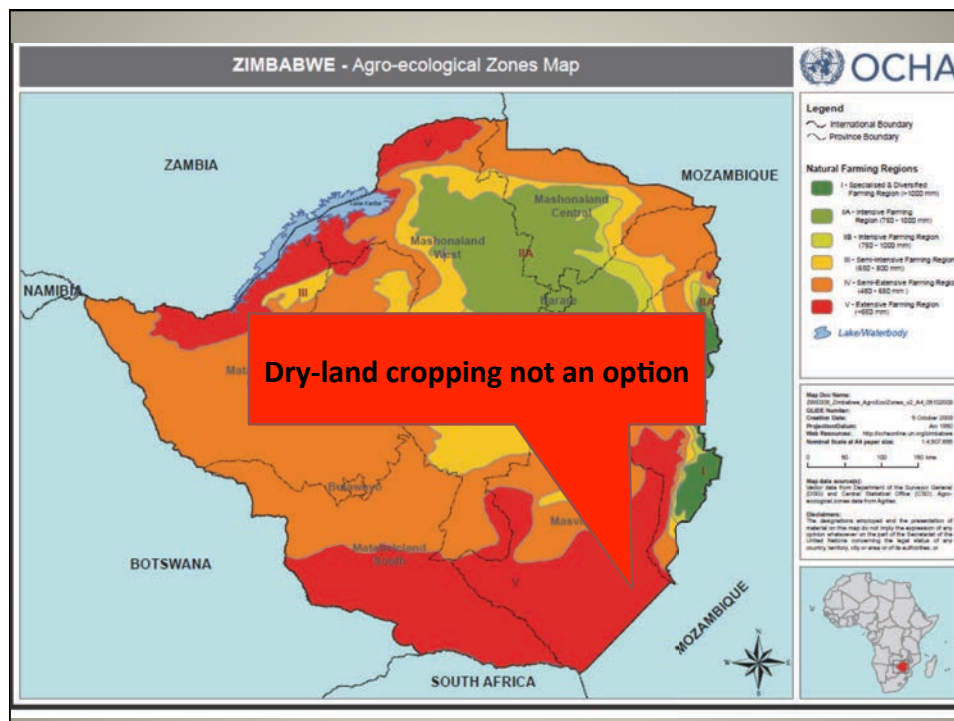
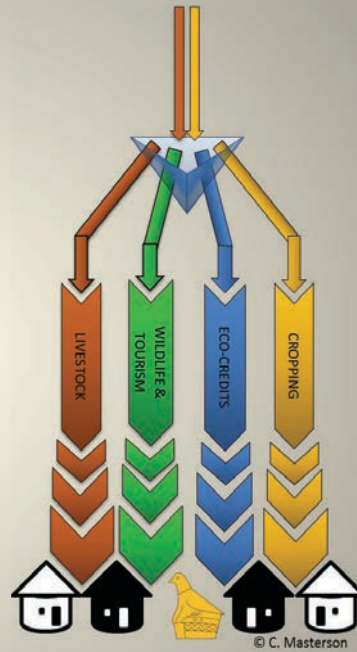
IMPROVED MARKET ACCESS & VALUE ADDING TO EACH MARKET CHAIN

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INCREASED PROFITABILITY & RE-INVESTMENT

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IMPROVED ECONOMIC & ECOLOGICAL SUSTAINABILITY & RESILIENCE



Value adding to livestock

- Commodity Based Trade (CBT)

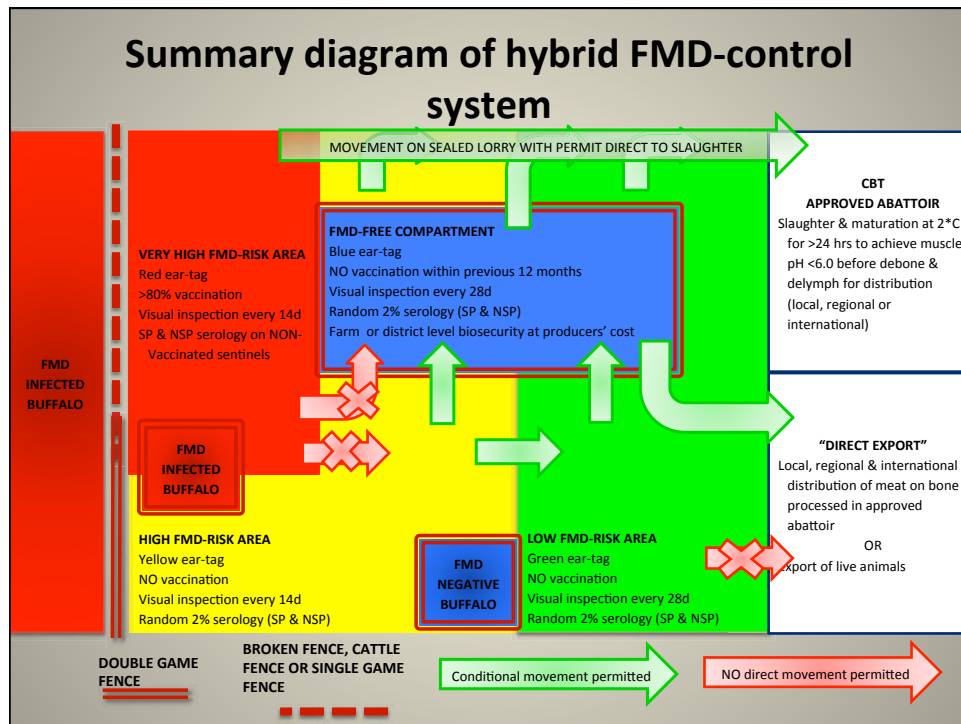
- CBT enables beef to be safely traded out of FMD-endemic areas to more lucrative urban and international markets so:
 - Adding value to livestock in FMD endemic areas
 - Reducing motivation to circumvent veterinary controls (which jeopardises National FMD status)
 - Increasing compatibility between wildlife and livestock so enabling land-use diversification
- Without costly and ecologically damaging FMD control measures which impact negatively on local livelihoods and wildlife-based land use (which is in the top 3 contributors to GDP and employment across the SADC region)

Commodity Based Trade

- impact on cattle value in CHIREZI DISTRICT

	\$/head	Cattle population	Rounded subtotal
Livestock Unit value in endemic area without CBT (Trade restricted to local region only so prices lower)	\$200	188,000	US\$ 38 Million
Livestock Unit value in endemic area with CBT	\$900	188,000	US\$ 170 Million
		Value addition	US\$ 132 Million

- Without CBT the US\$132 Million “red-line value gradient” is a potent driver for livestock owners and speculators to by-pass veterinary controls in order to access more lucrative urban & international markets
- This jeopardises FMD Status at a National and Regional level



Cost issues with CBT

- <2% off-take from communal livestock systems
- Poor av. Carcass weight
- Poor average carcass quality
 - Until improved, CBT focus should be on domestic market to prevent unwarranted shut-downs during outbreak

THUS:

- High average cost of surveillance/vaccination/ID & traceability/movement control etc. on a \$/kg basis

Value adding to livestock

Community Livestock Centres (CLC's)

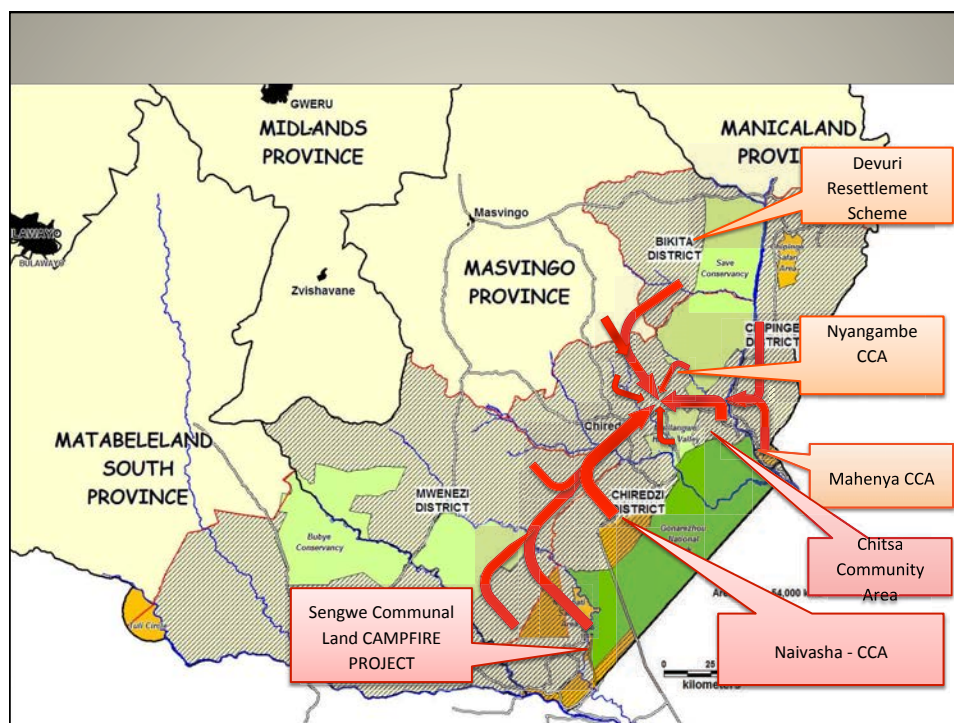
Network of livestock handling and dipping infrastructure providing facilities for commercial provision of:

- Improved animal nutrition
- Improved genetics & breed selection
- AI and bulling services
- Improved Fertility
- Improved 1^o Animal health
- Improved disease surveillance & control
- Improved extension services & farmer contact
- Improved marketing & commercialisation (improved linkages to output markets)

Facility cost +/- US\$40,000 (upgrade of existing facility)

Facility maintenance: 1% maintenance levy on all transactions

New facility establishment: 1% roll-out levy on all transactions



Value adding to livestock –

i. Contract feeding at CLC's

	Units	US\$/unit***	Subtotal (US\$)	
Initial livestock unit (LU) value	300 kg	\$ 1.50 (Economy grade)	\$ 450	
Final livestock unit (LU) value	400 kg	\$2.25 (Super grade)	\$ 900	
Feed input	1.2 tons	\$180	(\$ 216)	
Management & induction	Vaccines, dip, deworm, brand, transport & labour	\$60	(\$60)	
		Net value added / LU	\$174	+39%
		X 800 head (120d)	\$139,200	
		X 4 rotations/year	\$556,800	EXTRA
2% transaction levy = (\$276 x 3200 x .02) = ca. \$17,000/annum				
*** indicative values – vary according to season, drought, etc.				

Value adding to livestock –

ii. Improved weaning %'s & weights

(improved breed selection, genetics, fertility, nutrition, 1⁰ animal health & seasonal breeding)

	Calving %	Weaning % (of live births)	Weaning weights	Beef produced per 500 cows***	\$/kg (live)	Subtotal
Commercial target	>90%	>90%	210 kg	85,000	\$2.25	\$190,000
Current communal	55%	75%	140 kg	29,000	\$1.75	\$51,000
Communal target	75%	80%	180 kg	54,000	\$2.00	\$108,000
*** AI/bull a target of 500 cows per annum at each CLC						

Value adding to livestock

iii. Exploiting wasted fodder resources

- Sugar cane production is one of the most important economic activities of the arid south eastern lowveld (SEL)
- To facilitate transport from the field to the sugar-mill all green, leafy material is removed from the cane stalk which contains the sugary sap
- These “cane-tops” are generally left to dry in the field and burnt releasing huge amounts of carbon into the atmosphere

“Cane-tops” as a livestock fodder

- Green cane-tops are a very good livestock fodder
- Once dry, cane-tops are unpalatable & nutritionally effete so effectively useless as a livestock fodder
- This necessitates processing & storage of cane top fodder to retain its nutrient content & palatability so as to enable fodder banking & distribution
- This can be achieved through production of silage (partial fermentation under anaerobic conditions)
- Cane-top silage has been used for decades in Brazil, Argentina & Mauritius as livestock fodder with great success

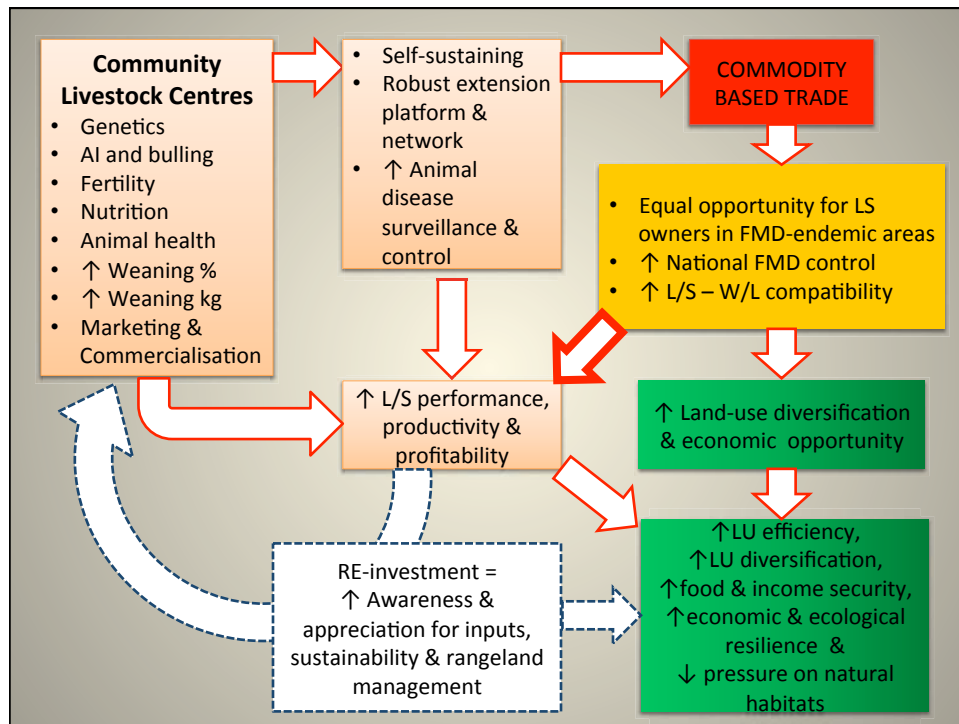
Potential of cane-tops as livestock fodder

- Hippo Valley sugar-mill processes 500 tones of sugar cane per hour x 24 hours per day x 8 months of the year
 - Cane-tops = ca. 6% of the plant
 - = potential harvest of $[500 \times 24 \times 30 \times 8 \times 0.06]$
 - = 172,000 tons of cane-tops
 - = **17.2 Million cattle days** (10kg/head/day)
- Enough to feed 95,000 head of cattle for 6 months
- Fodder that is normally wasted!

Value adding to livestock

iv. Improved grazing & rangeland management

- Holistic resource management & short duration, high impact holistic planned grazing is gaining ever greater acceptance as a suitable means of promoting greater rangeland productivity & sustainability in semi-arid environments worldwide



Commodity Based Trade

- promoting compatibility between livestock & wildlife

- CBT removes prejudice against livestock producers living within and adjacent to FMD-endemic areas - such as Trans-Frontier Conservation Areas (TFCA's)
- So promoting compatibility between livestock and wildlife-based land use
- Providing basis for **diversification** of local economies to include more **sustainable** and more **profitable** wildlife based land use
- So promoting **risk diversification**, economic and ecological **resilience** at community level

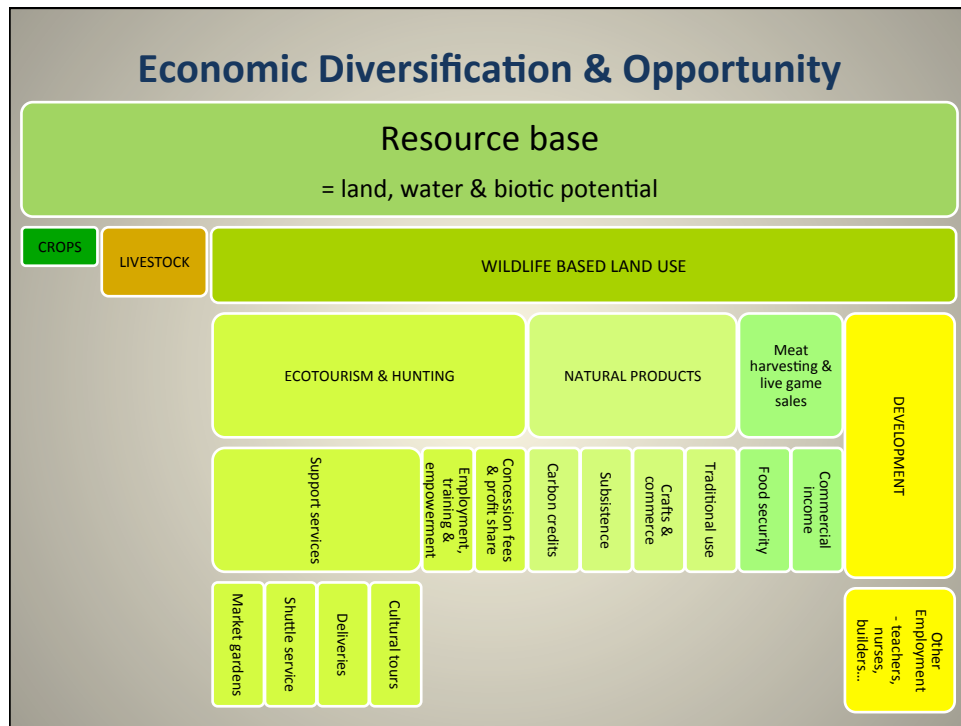
Risk diversification

Greater **biodiversity** within natural ecosystems imparts **risk reduction & resilience** to natural, disease and climatic challenges

Similarly, **economic diversification** imparts risk reduction & greater resilience of local economies to various external shocks



© Dr Markus Hofmeyer



Trophy hunting outperforms extensive cattle production in arid regions

(10,000 Ha example)

Species	Animal density (/km ²)	sECC	Annual offtake	Live weight (kg)	Trophy value	Annual gross return
Cattle only	4	400	40	320	\$ 1.70	\$ 21,760.00
Buffalo	1.25	125	5		\$ 15,500	\$ 77,500.00
Elephant	0.3	30	0.9		\$ 35,000	\$ 31,500.00
Lion	0.1	10	0.2		\$ 62,500	\$ 12,500.00
Leopard	0.1	10	0.2		\$ 19,000	\$ 3,800.00
Kudu	0.6	60	1.2		\$ 2,000	\$ 2,400.00
Eland	0.6	60	1.2		\$ 2,000	\$ 2,400.00
Sable	0.33	33	0.66		\$ 7,000	\$ 4,620.00
Wildebeest	0.6	60	1.2		\$ 750	\$ 900.00
Zebra	0.6	60	1.2		\$ 850	\$ 1,020.00
Waterbuck	0.2	20	0.4		\$ 1,200	\$ 480.00
Warthog	1	100	2		\$ 400	\$ 800.00
Giraffe	0.5	50	1		\$ 2,000	\$ 2,000.00
Impala	2	200	4		\$ 250	\$ 1,000.00
Nyala, bushbuck, impala, warthog, bushpig, tsesebe, duiker, grysbok, hyaena, etc...						\$ -
Carbon credits						\$ -
Non-consumptive ecotourism						\$ -
Natural feedstuffs						\$ -
Traditional hunts, cultural value, etc...						\$ -
Harvested natural materials, arts & crafts, etc..						\$ -
						\$ 140,920.00

Additional financial benefits of wildlife based land use

(10,000 Ha)

- **Carbon credit** value per 10,000 Ha
 - = ca. 1 CC per Ha x \$8 per carbon credit
 - = US\$ 80,000 per annum
- **Meat distribution and sales** from trophy hunted animals & “ration quota” on typical 10,000 Ha area
 - = ca. 12,000kg x US\$2.50/kg
 - = US\$ 30,000 per annum

Comparison of gross returns from extensive cattle production vs. wildlife in arid areas (10,000 Ha)

Cattle

- US\$21,760/10,000
- = **US\$ 2.18/Ha** gross return

Wildlife based land use

- = trophy hunts + carbon credits + meat value
- = US\$140,920 + US\$ 80,000 + US\$ 30,000
- = US\$250,920
- = **US\$ 25.10/Ha** gross return

Distribution of CCA revenue

- CCA revenue would **NOT** be distributed at household level
- CCA would be administered by a CCA-Trust
- Trust funds would be allocated to:
 - i. Community development projects
 - Schools, boreholes, clinics, roads, dip-tanks, etc.
 - CLC's to add value to livestock sector
 - ii. Seed funding for small-scale start-up businesses within the community to take advantage of entrepreneurial opportunities & stimulate local economic activity
 - e.g. Fresh produce to tourist facilities; harvesting, processing and marketing of natural products (baobab powder, honey, grass, fruit, etc.); shuttle services for tourists; community tours; sale & distribution of meat; etc.

Distribution of CCA revenue

- Disbursement of CCA Trust funds would be unique in that a **communal resource is commercialized for the collective community benefit** rather than normal situation in which the communal resource is exploited by individuals
- This difference is subtle yet monumental
- It is one key to abolition of the “green-mango-syndrome” which promotes progressive communal resource degradation through competition between individuals to exploit that resource
- If you don’t learn to eat green mangoes ... you ain’t gonna eat mangoes...

Ecological sustainability of wildlife based land use

Wildlife based land use provides land for conservation of natural habitats and ecosystems which support:

- Other key conservation species such as black rhino
- Greater economic diversification & opportunity
- Provision of key eco-services
 - Carbon fixing, promotion of soil health & fertility, reduction in erosion, amelioration of drought, flood & climate change, promotion of river & wetland health & functionality, water filtering & purification, water retention & sustained release, improved replenishment of water table, oxygen production, air purification, promotion of biodiversity, robust risk diversification, natural products, pollination, reduced methane production, ecosystem balance....

Tools for managing the transmission

- Geospatial separation
- Vaccination
 - Logistically challenging
 - Fragile protection
 - Expensive

Can CCA's provide sustainable relief to these costs?

Proposed fencing for Gonarezhou National Park 2012-13

